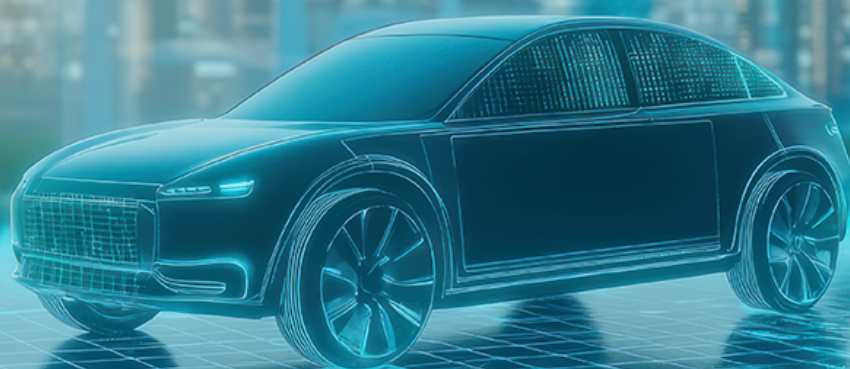




THE UNIFIED AUTOMOTIVE
DIGITAL
WORKBENCH FOR
FOR SALES & SERVICE

Future

Built to simplify dealership workflows, EkipIT's Auto Sales Pro (ASP) links front-office sales with SAP S/4HANA execution. It unifies lead management, F&I, and delivery into one seamless, consistent customer journey

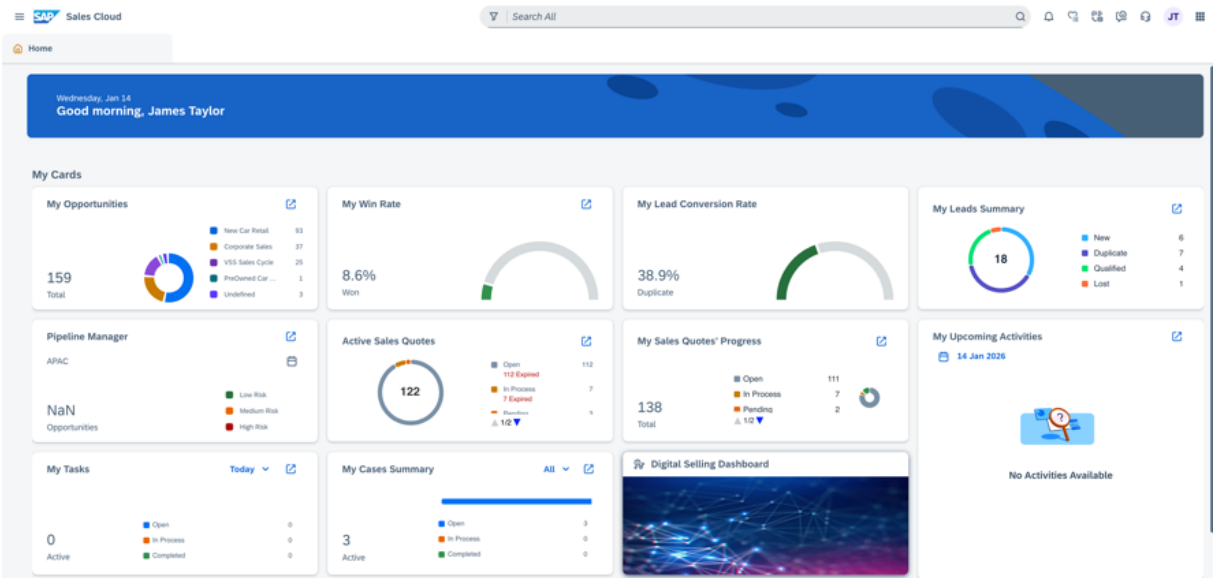
<https://ekipit.ai>

ABOUT ASP

Built on SAP BTP using a clean-core, side-by-side extensibility approach, our Digital Selling Framework extends SAP Sales and Service Cloud V2 to automate the end-to-end retail journey.

The solution integrates day-to-day activity planning, test drive management, and real-time stock configuration with seamless transaction handling - including vehicle reservation, trade-in evaluation, and F&I products.

By digitizing document tracking, down payments, and handover management, we provide a streamlined, future-proof sales ecosystem that optimizes customer touch points while maintaining a clean digital core.




**CUSTOMER
360**


**VEHICLE
360**


**MODEL
CONFIGURATOR**

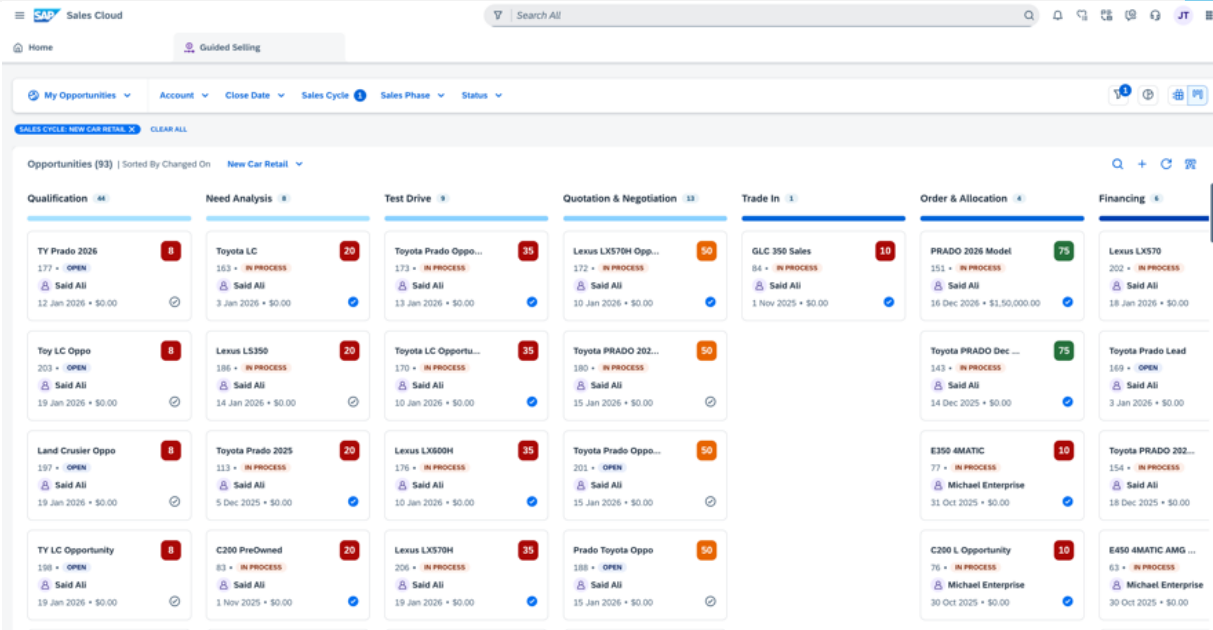

**TEST DRIVE
MANAGEMENT**


**TRADE-IN
MANAGEMENT**


FINANCING

-  **DIGITAL SELLING FRAMEWORK**
Day-to-Day Activity Planning and Follow-up
-  **QUALIFICATION SURVEY**
Configurable Survey at various customer touch points
-  **TEST DRIVE MANAGEMENT**
Demo Vehicle Calendar Management, and Route tracking
-  **STOCK SEARCH & CONFIGURATION**
Stock Availability and Production configuration
-  **VEHICLE RESERVATION & ALLOCATION**
Vehicle Reservation against Customer and allocation to an Order

-  **TRADE-IN MANAGEMENT**
Trade-in Vehicle Evaluation and Procurement along with New car sale
-  **DOWN PAYMENT**
Flexible Down payment Request and Digital payment tracking
-  **FINANCE & INSURANCE**
Finance EMI Calculator & F&I Communication management
-  **DOCUMENT TRACKING**
Document upload & tracking at various stages of sales process and to list & approve the mandatory documents
-  **HANDOVER MANAGEMENT**
Handover Appointment and Delivery management





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